



**Global
e-Mobility Forum**
2021 | 25 NOVEMBER
DRIVING CHANGE TOGETHER
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POLAND DRIVES E-MOBILITY

WARSAW 2021



IOŚ-PIB

Institute of Environmental Protection
National Research Institute



**National Centre
for Climate Change**

Institute of Environmental Protection
National Research Institute

COOPERATION

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e-mobility!*



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Dear Readers,

This year has brought many key decisions for the sector – also in Poland. Foreign investments in electromobility are growing significantly – maintaining this trend requires qualified employees and domestic R&D. Our country ranks third in the European Union in terms of employment in the automotive sector.

Electric cars are gaining recognition among buyers all over the world. We run programs for subsidizing the purchase of electric vehicles, moreover – work has commenced on the construction of the IZERA Polish electric car factory. Positive signals also come from the sector of zero-emission buses production – Poland is the largest exporter of this type of vehicles in the EU. We are also strengthening our dominance in the area of battery production.

However, it is worth remembering about future challenges. One of the most important is the issue of ensuring adequate professionals to develop the Polish e-mobility sector.

Michał Kurtyka

Former Minister of Climate and Environment,
Republic of Poland

1 POLISH AUTOMOTIVE SECTOR IN NUMBERS

The automotive branch is one of the key engines driving the Polish economy

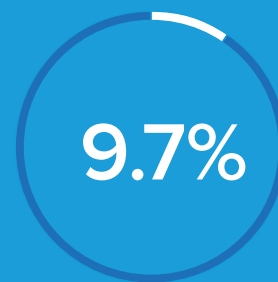


EUR 87.6 billion

Turnover of the sector



Share in the industrial production



Share in the investment outlays in the industrial sector



397,000

Total sector employment

→ 3rd place in the European Union



210,000

Employment in manufacture of motor vehicles, trailers and semi-trailers

→ 7.6% share in total industry employment



Share in total exports of goods



EUR 28 billion

Value of export



342

Number of companies operating in the sector



402,560

Number of new passenger and delivery cars registered in Q1-Q3 2021

PRODUCTION IN Q1-Q3 2021:



176,500

Passenger cars

→ 3rd place in the CEE region



120,700

Utility cars



3,490

Buses

2 MADE IN POLAND – AUTOMOTIVE SECTOR

BUS PRODUCTION FACILITIES

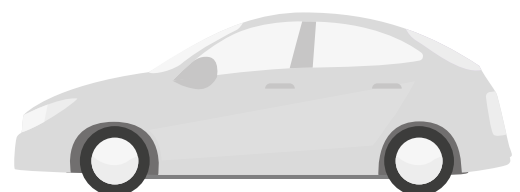
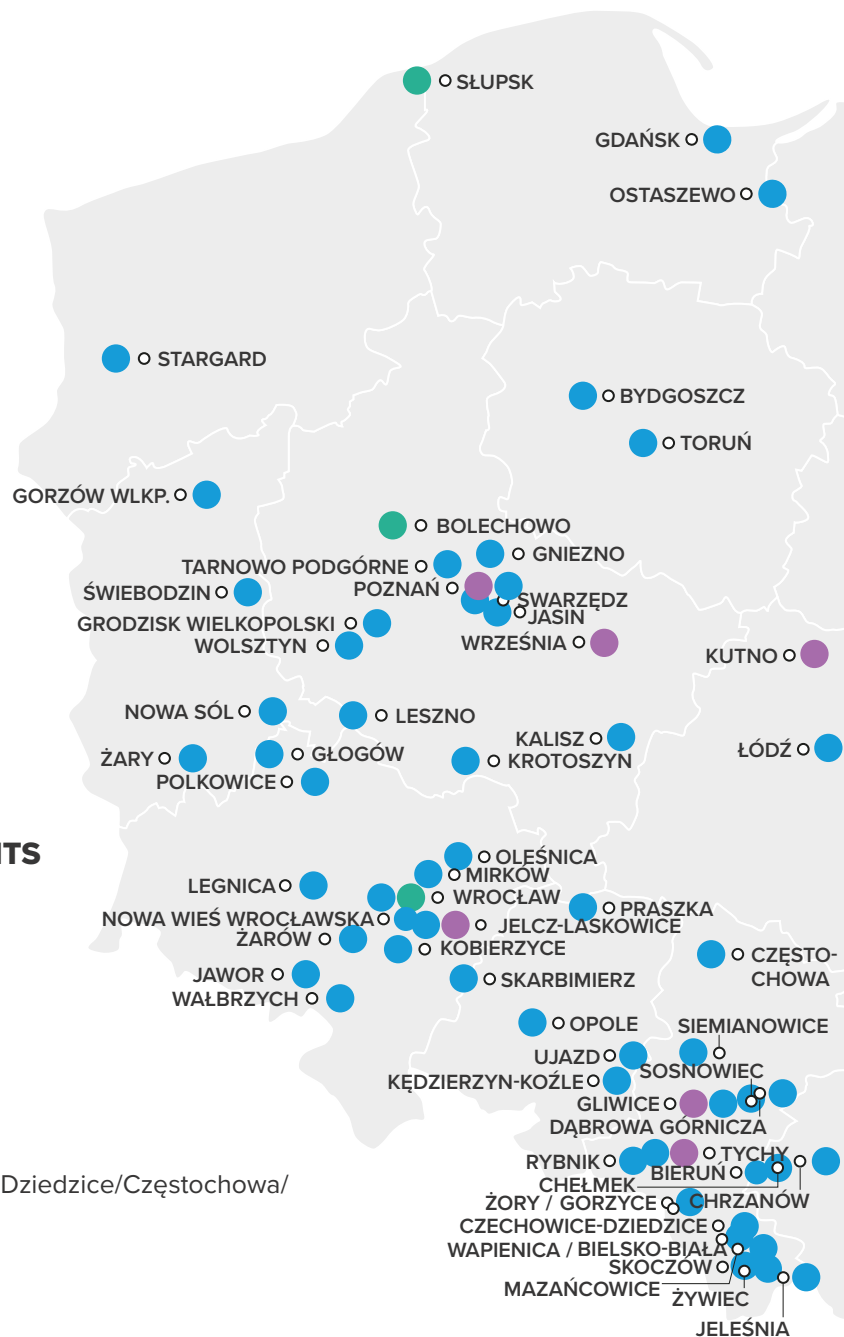
Solaris – Bolechowo
Volvo Buses – Wrocław
MAN Bus – Starachowice
Autosan – Sanok
Scania – Słupsk

CAR PRODUCTION FACILITIES

Stellantis – Tychy
Volkswagen – Poznań
Volkswagen – Września
Opel – Gliwice
MAN – Niepołomice
Triggo – Warszawa
Melex – Mielec
AMZ-Kutno – Kutno
Automet – Sanok
Jelcz – Jelcz-Laskowice

SELECTED AUTOMOTIVE COMPONENTS PRODUCTION FACILITIES

Mercedes-Benz – Jawor
Stellantis – Bielsko-Biała
Opel – Tychy
Toyota – Wałbrzych/Jelcz-Laskowice
Volkswagen – Poznań/Polkowice
Inter Groclin Auto – Grodzisk Wielkopolski
ZF Friedrichshafen – Bielsko-Biała/Czechowice-Dziedzice/Częstochowa/
 Gliwice/Wrocław
Ronal Group – Wałbrzych/Jelcz-Laskowice
Michelin – Olsztyn
Bridgestone – Poznań/Stargard/Wolsztyn/Żarów
Goodyear – Dębica
Kirchoff Automotive – Gliwice/Mielec/Gniezno
Magna – Dąbrowa Górnicza/Kędzierzyn-Koźle/Tychy/ Swarzędz
Valeo – Skawina/Zielonki/Chrzanów/Czechowice-Dziedzice
Lear Corporation – Tychy/Jarosław/Legnica/Bieruń/Mielec
Boryszew Group – Tychy/Chełmek/Toruń/Ostaszewo



Active investment projects

Number	18
Value	EUR 0.464 billion
Employment	approx. 2,730

Source of data: PAIH



SELECTED AUTOMOTIVE COMPONENTS PRODUCTION FACILITIES (cont.)

CK Holdings (Magneti Marelli) – Sosnowiec/Bielsko-Biała

Brembo – Dąbrowa Górnicza/Częstochowa

Hutchison – Żywiec/Łódź/Dębica

Autopart S.A. – Mielec

ZAP Sznajder Batterien S.A. w Warszawie – Piastów

Pilkington Automotive Poland – Sandomierz/Chmielów

Saint-Gobain Innovative Materials Polska – Żary/Dąbrowa Górnicza

Knauf Industries – Nowa Wieś Wrocławska

Wirthwein Polska – Łódź

AC S.A. – Białystok

BorgWarner – Jasionka

Federal-Mogul – Gorzyce

Bosch – Mirków

Denso – Tychy

Bury Technologies – Mielec

MA Polska – Tychy, Kielce

Aptiv – Gdańsk, Jeleśnia

Delphi Technologies – Błonie

Exide Technologies – Poznań

Faurecia – Grójec/Gorzów Wlkp./Legnica/Wałbrzych/Jelcz-Laskowice

Gedia – Nowa Sól

Sanok Rubber Company – Sanok

Nexteer – Tychy/Gliwice

Kuźnia Polska – Skoczów

Global Steering Systems – Opole

Tru-Flex – Ujazd

Adient – Siemianowice/Żory/Skarbimierz/Świebodzin/Bieruń

Kimball Electronics – Tarnowo Podgórne

Leoni – Kobierzyce

Mahle – Krotoszyn

Polmotors – Mazańcowice

GKN Driveline – Oleśnica

NGK – Gliwice/Dąbrowa Górnicza

Autoliv – Jelcz-Laskowice

NSK – Kielce/Wałbrzych

Pro-Cars Group – Tychy

SE Bordnetze – Gorzów Wlkp.

Sitech – Polkowice/Głogów/Września

Spinko – Leszno

Tenneco – Poznań/Rybnik/Gliwice

Neapco – Praszka

Sumiriko – Wolbrom/Zagórz/Sosnowiec

Teknia – Kalisz/Rzeszów

Gestamp – Wrocław/Września

TI Poland – Wapienica/Wyszków/Jasin/Bielsko-Biała

Superior Industries Poland – Stalowa Wola

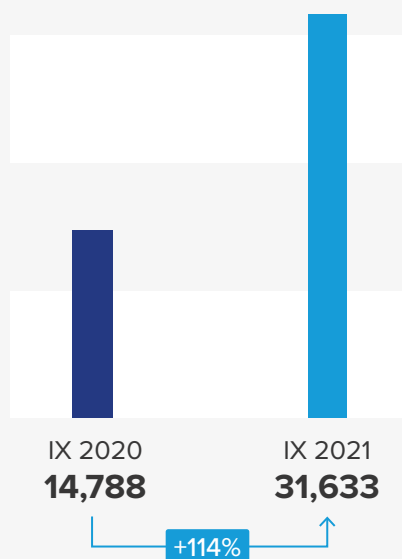
Erko – Olsztyn (under construction)

Harting – Bydgoszcz

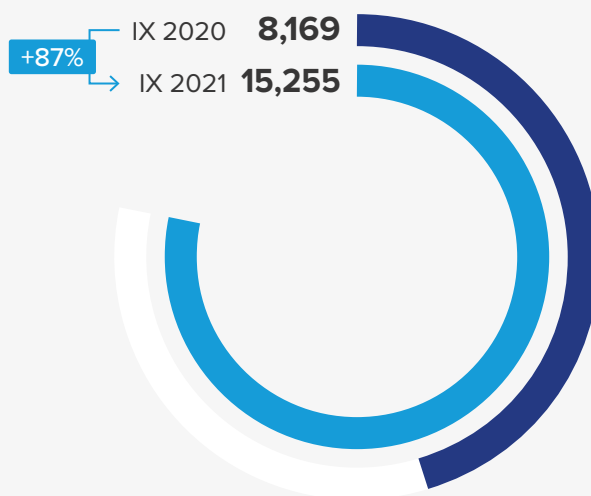


3 POLISH ELECTROMOBILITY IN NUMBERS

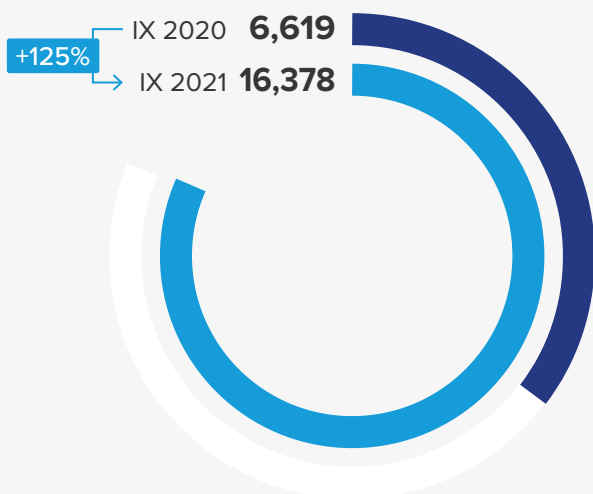
**NUMBER OF ELECTRIC
PASSENGER CARS (BEV + PHEV)**



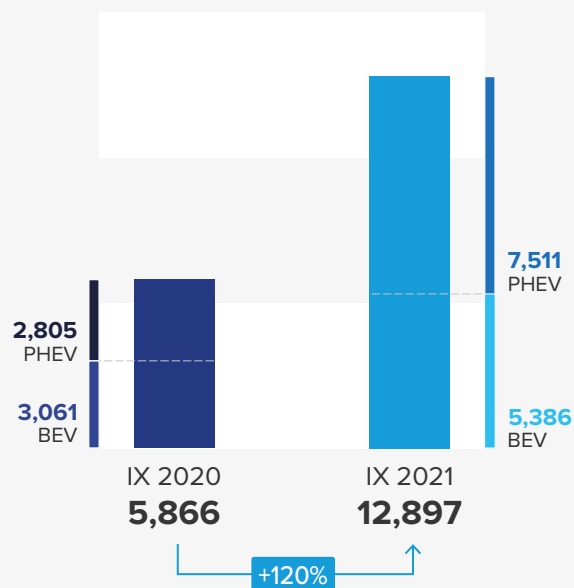
**NUMBER OF PASSENGER
BEVs**



**NUMBER OF PASSENGER
PHEVs**

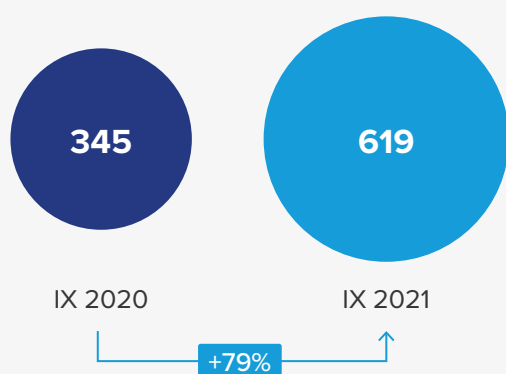


**NUMBER OF NEWLY REGISTERED
PASSENGER CARS (NEW AND USED)**

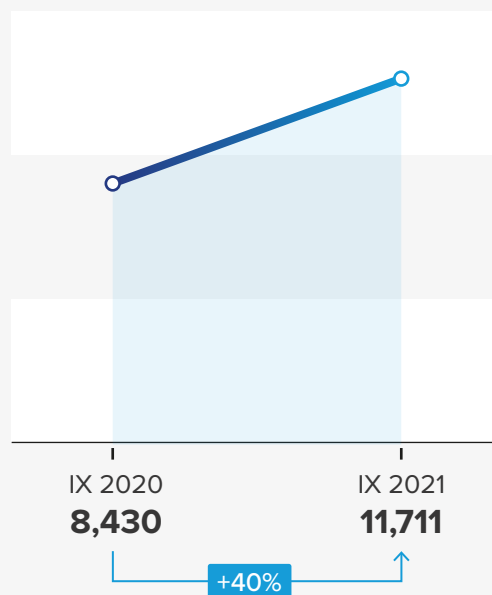


Source of data: E-Mobility Index by PSPA and PZPM

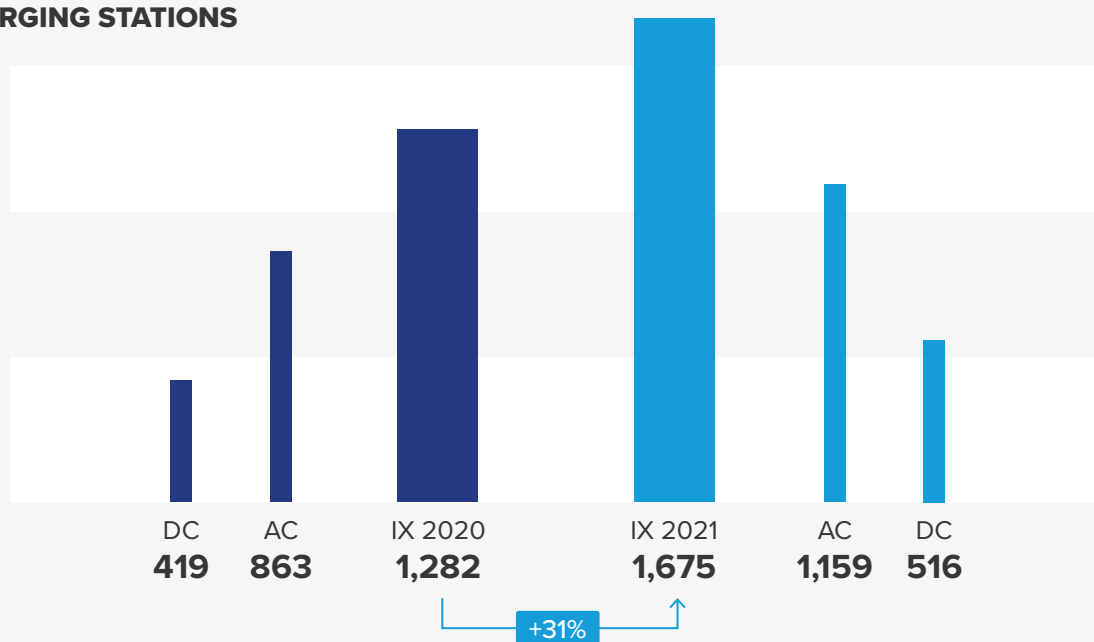
NUMBER OF ELECTRIC BUSES



NUMBER OF ELECTRIC MOTORCYCLES AND MOPEDS



NUMBER OF PUBLIC CHARGING STATIONS



4

MADE IN POLAND – ELECTROMOBILITY

E-BUS PRODUCTION FACILITIES

Solaris – Bolechowo
Volvo Buses – Wrocław
MAN Bus – Starachowice
Scania Production – Słupsk
ARP E-vehicles – Solec Kujawski

EV'S MADE IN POLAND

Volkswagen Poznań – Września
Triggo – Warszawa
Melex – Mielec
Stellantis – Tychy (planned)
Izera – Jaworzno (planned)

EV CONSTRUCTION COMPONENT PRODUCTION FACILITIES

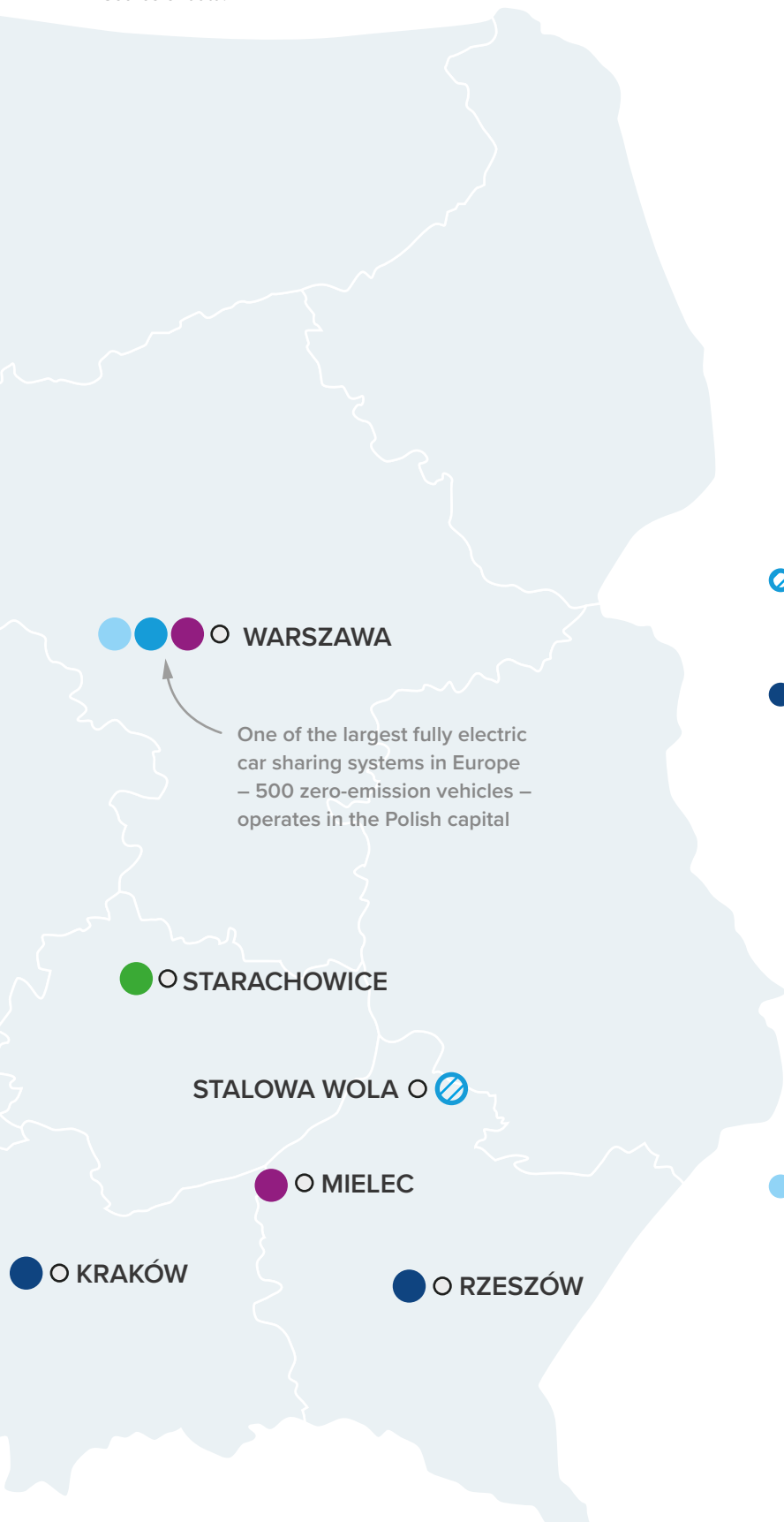
Valeo Siemens eAutomotive – Czechowice-Dziedzice
Ningbo Tuopu Group – Poznań (planned)



Active investment projects

Number	17
Value	EUR 4.513 billion
Employment	approx. 16,170

Source of data: PAIH



● CELLS, LITHIUM-ION BATTERIES AND BATTERY COMPONENTS FACILITIES

- LG Energy Solution** – Biskupice Podgórne
- Northvolt** – Gdańsk
- Daimler** – Jawor
- BMZ** – Gliwice
- Umicore** – Nysa
- Guotai Huarong** – Godzikowice
- LS EV Poland** – Dzierżonów
- Impact Clean Power Technology** – Warszawa
- Johnson Matthey** – Konin
- Capchem** – Godzikowice
- PCC Rokita i Shida** – Brzeg Dolny
- SK IE Technology** – Dąbrowa Górnicza
- Exide Technologies** – Poznań
- **SK Nexilis** – Stalowa Wola (planned)

● EV CHARGING STATIONS PRODUCTION FACILITIES

- Garo Polska** – Szczecin
- Ekoenergetyka-Polska** – Nowy Kisielin (near Zielona Góra)
- Enelion** – Gdańsk
- PRE Edward Biel** – Piekary
- Kolejowe Zakłady Łączności** – Bydgoszcz
- ABB** – Kraków, Tczew
- EC Engineering** – Kraków
- Phoenix Contact E-Mobility** – Rzeszów

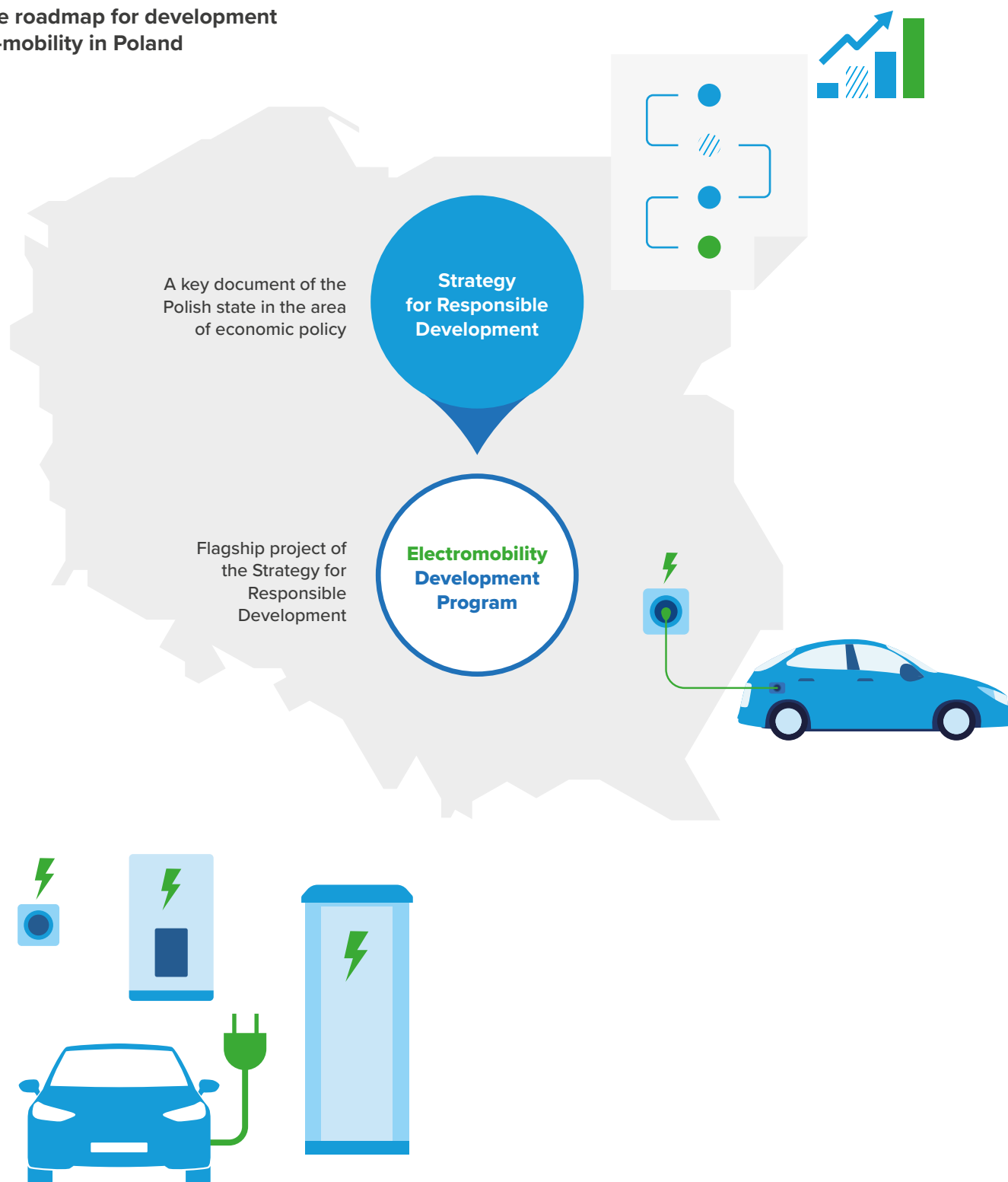
● EV POWERTRAIN COMPONENT PRODUCTION FACILITIES

- MEDCOM** – Warszawa

5 POLAND'S STUNNING E-MOBILITY PLANS

Leading to the e-mobility transition

– the roadmap for development of e-mobility in Poland





Effects of the Electromobility Development Program

Adopted documents and legal regulations:

Electromobility Development Plan in Poland

Adopted by the government on
16/03/2017

It defines the benefits associated with the widespread use of electric vehicles and identifies the economic and industrial potential of this area

National framework for alternative fuels infrastructure development policy

Adopted by the government on
29/03/2017

They implement European regulations into the Polish legal order (Directive 2014/94/EU of the European Parliament and of the Council)

Act on Electromobility and Alternative Fuels

It came into force on
22/02/2018

It creates a comprehensive legal framework by stimulating the development of e-mobility and promoting the use of alternative fuels in the transport sector in Poland

Electromobility financial support system

It came into force in
2021

It creates financing instruments for the development of e-mobility by i.e. introducing subsidies for the purchase of electric cars and charging infrastructure

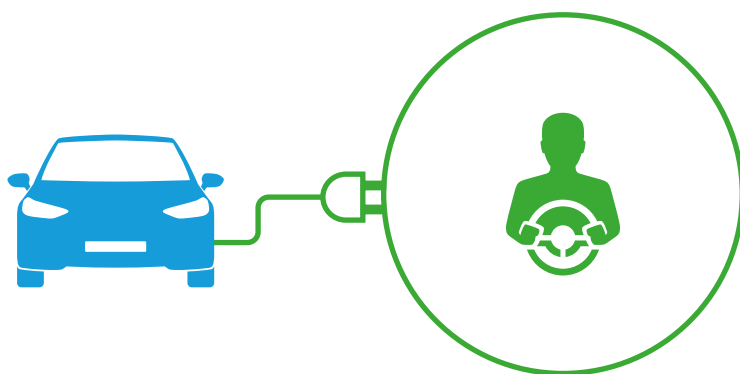
6 POLAND'S UNIQUE E-MOBILITY LAW

Act on Electromobility and Alternative Fuels

Date of entry into force: 22/02/2018

Privileges for drivers

Statutory incentives for purchasing zero-emission vehicles



Exemption from
excise duty



Tax privileges for
electric vehicle users
– PIT/CIT



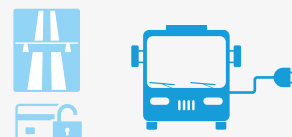
Possibility of electric
vehicles using bus
lanes



Possibility of parking
EVs free-of-charge in
paid zones in city
centres



Unlimited entry of electric
vehicles to Clean
Transport Zones



Exemption of
zero-emission buses
from tolls on national
roads

Amendments to the law regarding e-mobility in 2021 (selected regulations):

- Facilitating the installation of chargers in multi-family buildings
- Facilitating the implementation of Clean Transport Zones
- Introducing the obligation to provide energy infrastructure in buildings and connection capacity for charging stations
- Acceleration of the installation of high-power charging stations

Obligations of public entities

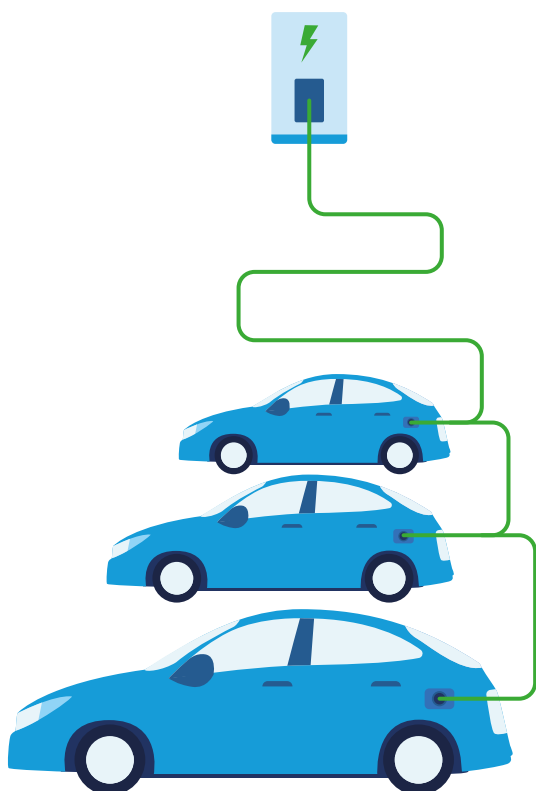
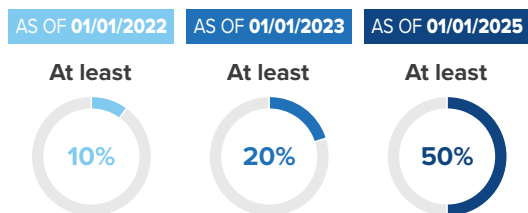
The administration statutorily supports the development of ecological transport



CENTRAL AUTHORITIES



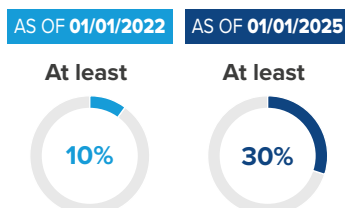
In the fleet of general and central state administration bodies, fully electric vehicles must constitute:



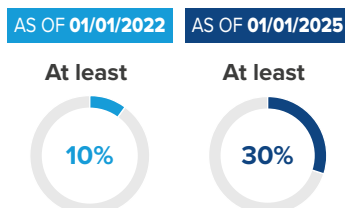
LOCAL GOVERNMENT UNITS OVER 50,000 RESIDENTS



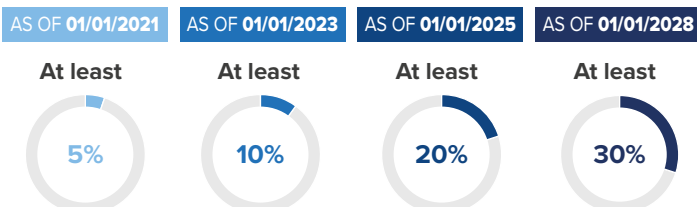
The share of fully electric vehicles in the fleet of vehicles in use in the office must constitute:



The share of fully electric vehicles or vehicles powered by CNG and LNG in the performance of public tasks, excluding public collective transport, must constitute:



They provide or commission public transport services using zero-emission buses in the number of:



7 ELECTROMOBILITY FINANCIAL SUPPORT SYSTEM

Programs of National Fund for Environmental Protection and Water Management

PROGRAM

My EV (Mój Elektryk)


BUDGET

700,000,000 PLN

Subsidies for natural persons

Financing

Purchase

Budget

PLN 100,000,000

Vehicle Category

M1

Type

Zero-emission

Max. vehicle price

PLN 225,000 / No limit (for the Large Family Card holders)

Max. amount of the subsidy

PLN 18,750 / PLN 27,000 (for the Large Family Card holders)

Subsidies for entrepreneurs, local governments and other institutional entities

Financing

Purchase / Leasing / Rent

Budget

PLN 600,000,000

Vehicle Category

M1

Type

Zero-emission

Max. vehicle price

PLN 225,000

Max. amount of the subsidy

PLN 18,750 (no average annual mileage required) / **PLN 27,000** (for annual average mileage higher than 15,000 km)

Vehicle Category

N1, M2, M3

Type

Zero-emission

Max. amount of the subsidy

PLN 50,000 (up to 20% of eligible costs, no average annual mileage required) /
PLN 70,000 (up to 30% of eligible costs, for annual average mileage higher than 20,000 km)

Vehicle Category

L1e-L7e

Type

Zero-emission

Max. amount of the subsidy

PLN 4,000 (up to 30% of eligible costs)

PROGRAM

Green Public Transport

(Zielony Transport Publiczny)



BUDGET

2,500,000,000 PLN

Maximum level of support

Electric bus – 80% of eligible costs

Hydrogen bus – 90% of eligible costs

Trolleybus – 80% of eligible costs

Infrastructure – 50% of eligible costs

100% of eligible cost in the case of returnable forms of support

Beneficiaries

Operators and organizers of public collective transport, including local government units

Duration

2035 (expenses)

PROGRAM

Support for electric vehicle charging infrastructure and hydrogen refueling infrastructure



BUDGET

870,000,000 PLN

(Wsparcie infrastruktury do ładowania pojazdów elektrycznych i infrastruktury do tankowania wodoru)

Beneficiaries

Local government units, entrepreneurs, cooperatives, housing communities, individual farmers

Duration

2038

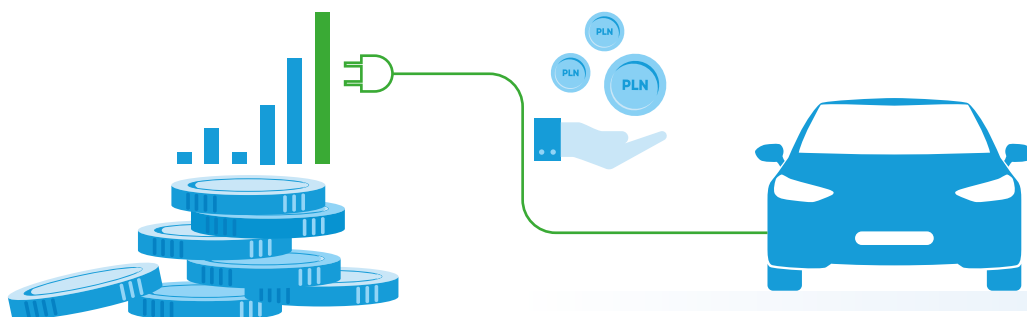
PROGRAM

My Electricity

(Mój Prąd)

Support for private electric vehicle charging infrastructure

Planned launch date

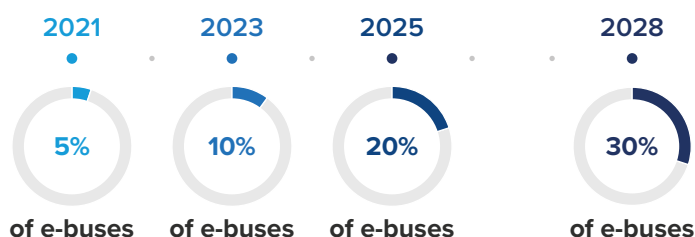
The program is under preparation
Q1 2022


8 POLISH SPECIALIZATION – ELECTRIC BUSES

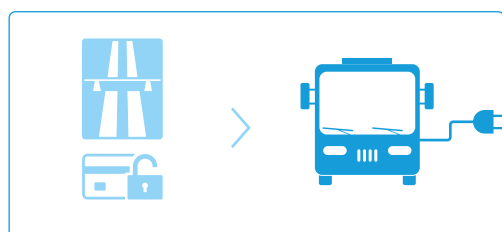
LEGISLATIVE SUPPORT

> Act on Electromobility and Alternative Fuels

→ Imposes obligations in the field of rolling stock electrification on Polish local governments:



→ Introduces the exemption of zero-emission buses from tolls on national roads



FINANCIAL SUPPORT

> Program of National Fund for Environmental Protection and Water Management



→ Green Public Transport

2,000,000,000 PLN to finance the purchase of electric and hydrogen city buses

> European Funds



→ Regional Operational Programs

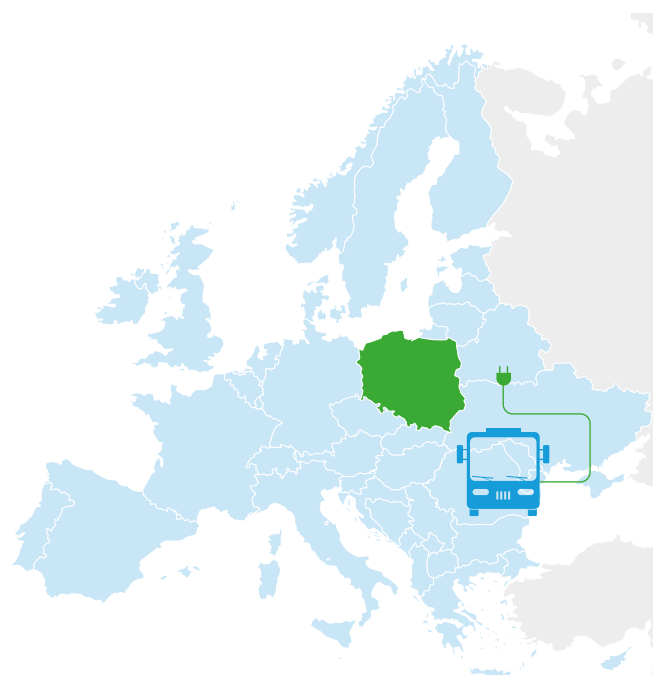
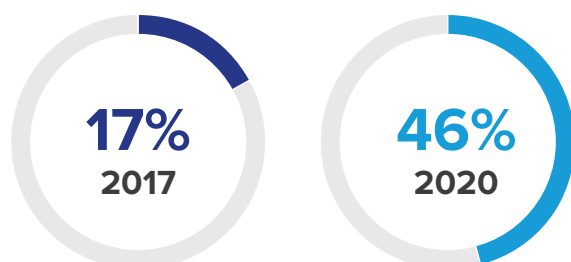
→ Operational Program Eastern Poland

→ The Infrastructure and Environment Program

Polish electric bus market

No 1

Poland's share in the export of electric buses in the EU



2016

2021*

22



619

22x

The number of electric buses increased 22 times in Polish cities

5



40

8x

The number of cities using electric buses increased 8 times

* Status as of September 2021

Increase in the number of registrations of electric buses in Poland

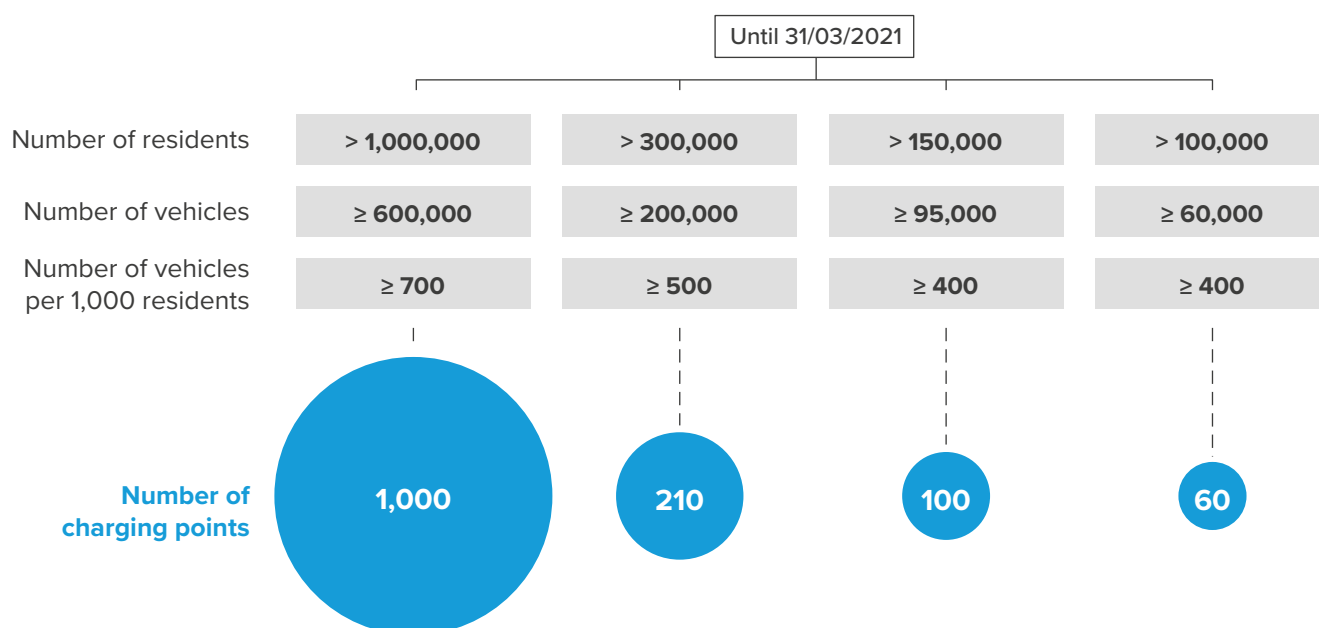


9 POLISH SPECIALIZATION – CHARGING INFRASTRUCTURE

LEGISLATIVE SUPPORT

> Act on Electromobility and Alternative Fuels

MINIMUM NUMBER OF CHARGING POINTS AT PUBLIC CHARGING STATIONS IN POLISH COMMUNES



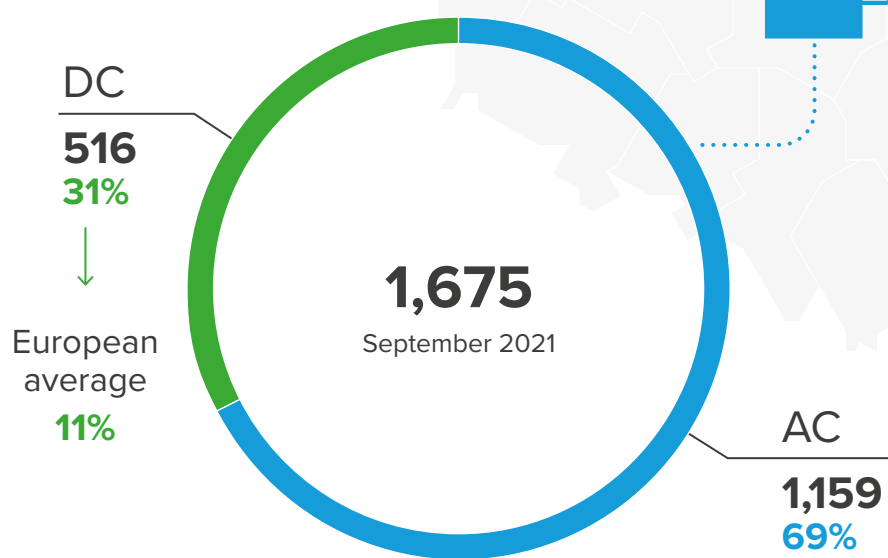
FINANCIAL SUPPORT

> Programs of National Fund for Environmental Protection and Water Management

- **Support for electric vehicle charging infrastructure and hydrogen refueling infrastructure** – public and private charging infrastructure
- **Green Public Transport** – public transport charging infrastructure
- **My electricity** – private charging infrastructure



Number of public charging stations



Number of passenger electric cars (BEV) per public charging point

Poland



European average



10 POLISH SPECIALIZATION - LI-ION BATTERIES

Poland's place in lithium-ion battery supply chain rank

(manufacturing capacity of electrolyte salts and solutions, anodes, cathodes, separators and cells)*

2020/2025



Poland – European center of li-ion batteries production



**Strategically
located**



**Great base of qualified
workers**



**Favourable conditions
for business**



**State's support for
investors**

* Source: BloombergNEF

Companies from the battery sector investing in Poland



LG Energy Solution*

> Lithium-ion batteries for electric cars

- The largest plant producing li-ion batteries in Europe
- One of the largest plant producing li-ion batteries in the world
- The largest foreign investment in Poland

> **Location:** Biskupice Podgórne

> **Year of commencement:** 2017

> **Target annual capacity:** > 35 GWh (up to 65 GWh)

- Enough to supply 500,000 electric cars with li-ion batteries each year

> **Total employment:** > 6,000 (by 2022)

Umicore | Nysa

- > Cathodes for lithium-ion batteries

Johnson Matthey | Konin

- > Lithium-nickel oxide (eNLO)

Guotai Huarong | Godzikowice

- > Electrolyte for lithium-ion batteries

Capchem | Godzikowice

- > Electrolyte for lithium-ion batteries

SK Innovation | Dąbrowa Górnicza

- > Separators for lithium-ion electric vehicle batteries

Daimler | Jawor

- > High voltage batteries for electric cars from the EQ line

LS EV Poland | Dzierżoniów

- > Electronic components for electric vehicle batteries

Impact Clean Power Technology | Warszawa

- > Battery systems for electric vehicles

Northvolt | Gdańsk

- > Battery modules

BMZ | Gliwice

- > Batteries for buses, scooters and electric bicycles

PCC Rokita i Shida | Brzeg Dolny

- > Organic carbonates for electric vehicle batteries

Exide Technologies | Poznań

- > Battery solutions

SK Nexilis | Stalowa Wola

- > Copper foil for lithium-ion batteries

* Sources of data: eib.org, PSPA

11 IZERA – POLISH ELECTRIC CAR

Project goals



Increased importance and innovation of Polish companies from the automotive industry



Employment creation



Acceleration of the development of electromobility in Poland



Intensified integration between the science and industry sectors



Made in Poland

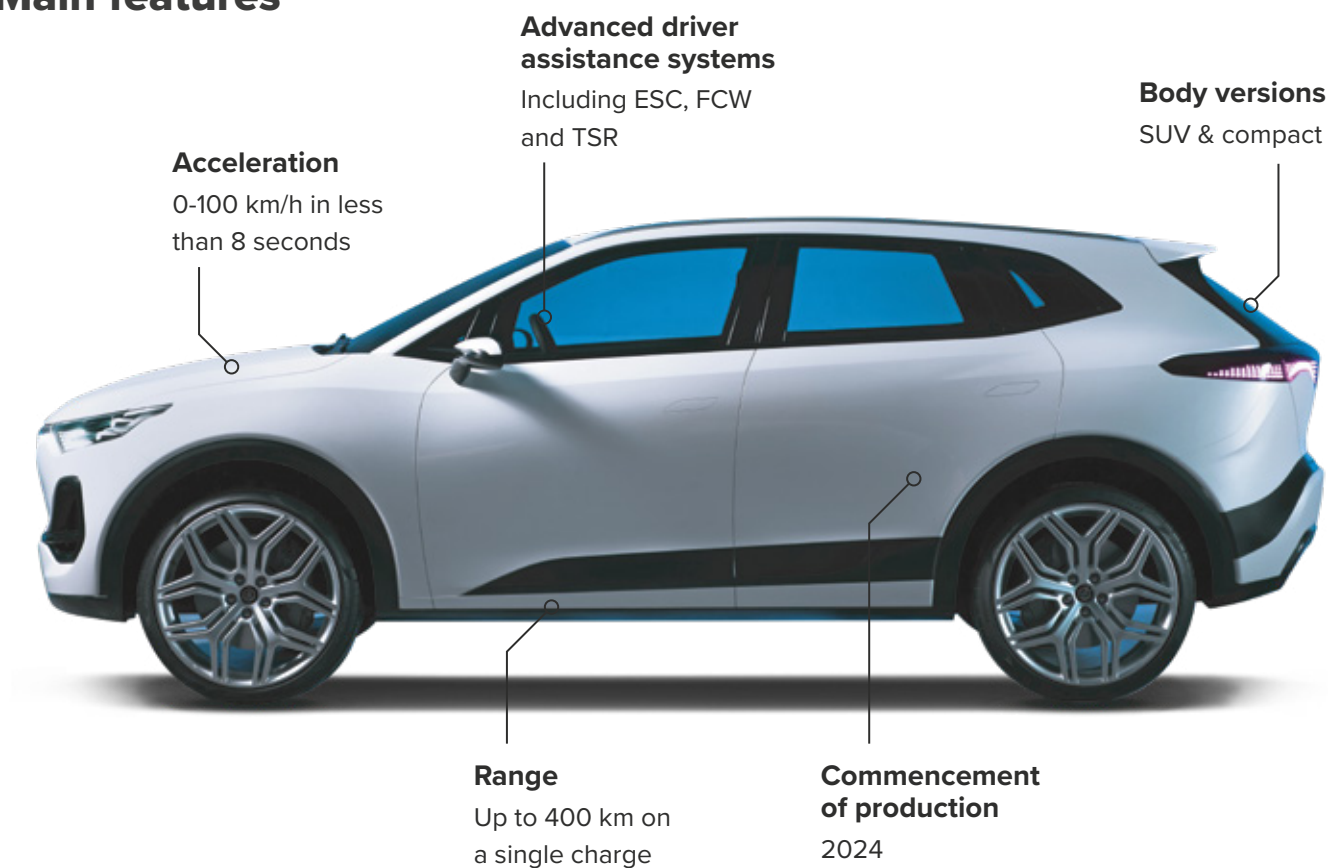
Up to **70%** of interior

Up to **80%** of body

Up to **30%** of powertrain components

Photo source: izerapl

Main features



Izera's factory

Employment
3,000

Workplaces for suppliers and subcontractors
12,000

Start of investment
2022

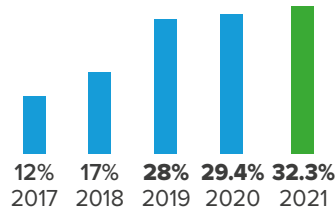
Start of production
2024

Photo source: izera.pl

12 GROWING SOCIAL AWARENESS

Year by year, drivers in Poland are becoming increasingly interested in electric vehicles

32.3%



EV trend

In 2021, the upward trend related to the interest of Poles in purchasing an electric vehicle was maintained

As many as 32,3% of Poles declare that they will realistically consider buying a vehicle with electric drive in the near future, getting acquainted with the market offer in this area (period of 3 years)

Retreat from Diesel

The popularity of Diesel engines is declining – from 38% in 2017 to 16.3% in 2021

94.5%

The vast majority (94.5%) of EV users in Poland are satisfied with their electric vehicles



Preferred price

The price range for which most respondents would like to buy an electric car is PLN 100,000-150,000

Infrastructure

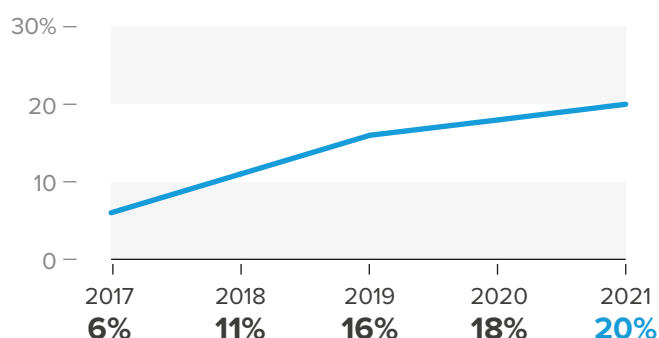
The development of e-mobility depends on the pace of expansion of the charging infrastructure. 46,3% of survey participants would like to charge their electric car at their place of residence, 20.4% at work, 32.7% while performing other activities (e.g. while shopping), and 0.6% elsewhere

Electromobility – the future of the transport sector

79.5% of Poles believe that electric cars will replace combustion vehicles in the future

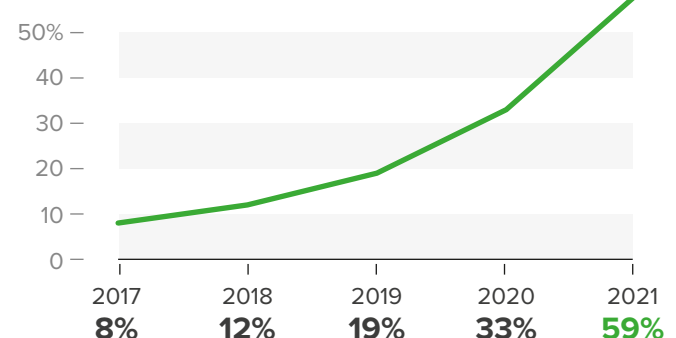
Growing popularity of e-mobility

More and more Poles had the opportunity to drive an electric car

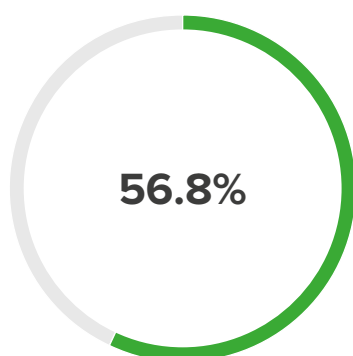


Growing ecological awareness

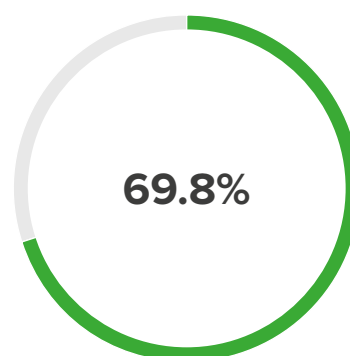
More and more Poles recognize the positive impact of EV on the environment



Zero-emission public transport

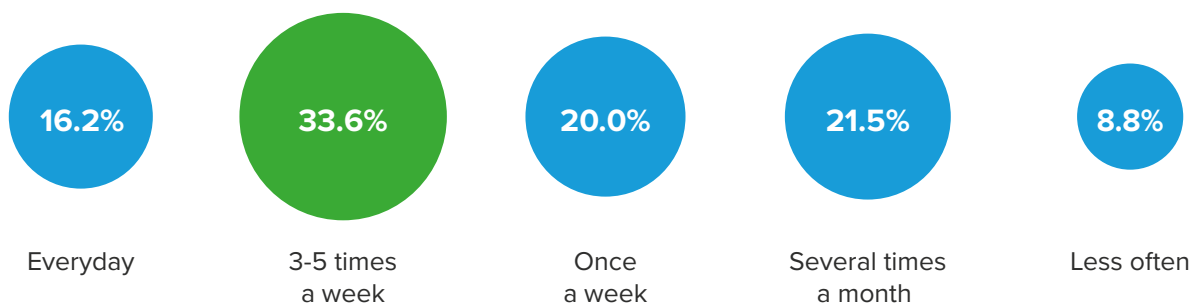


Poles move around the city using public transport services

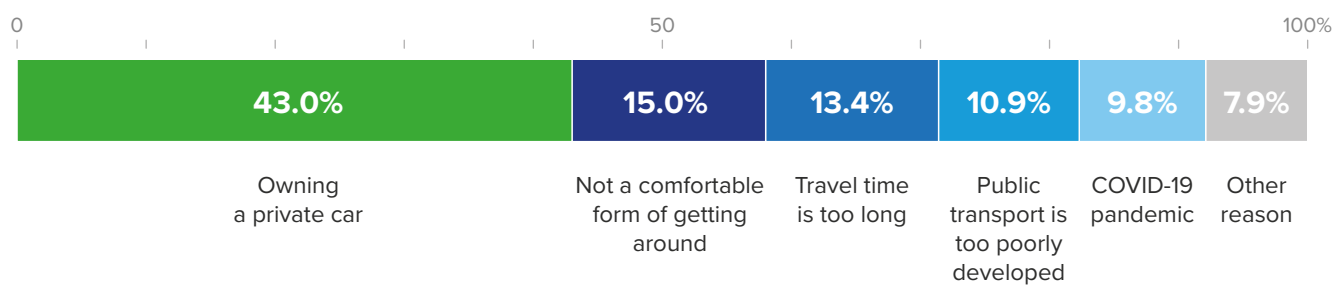


Poles using public transport choose this form of transport at least once a week

How often do Poles use public transport?

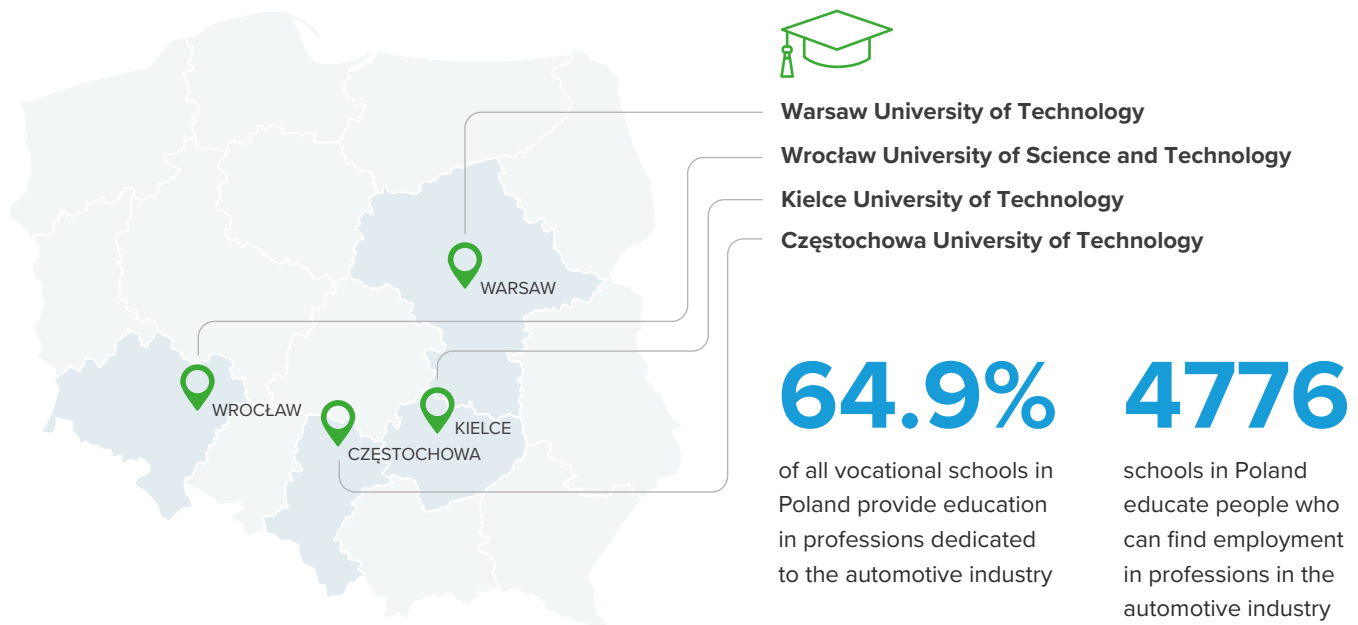


Main reasons why Poles do not want to use public transport



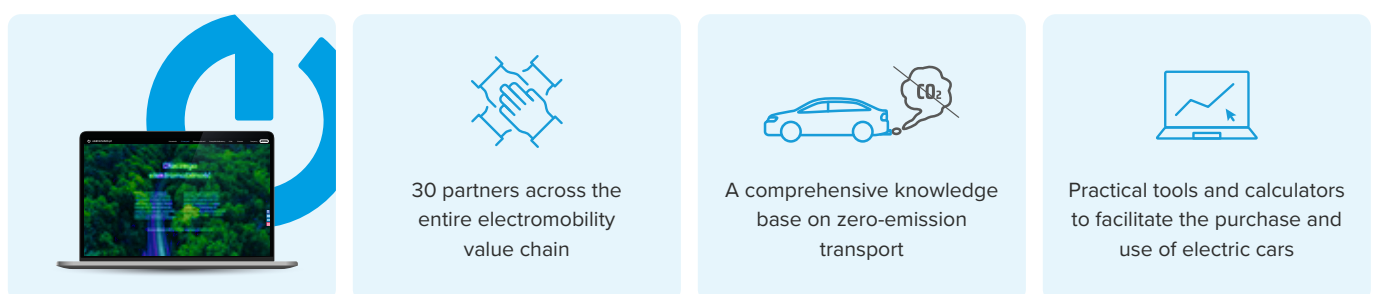
13 EDUCATION AND RAISING PUBLIC AWARENESS

Polish universities educate engineers in the electromobility sector



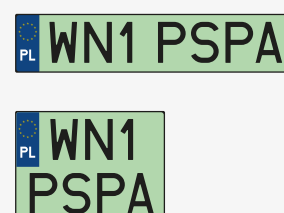
Elektromobilni.pl

The largest educational campaign devoted to electromobility in the CEE region run by the Polish Alternative Fuels Association (PSPA) and the National Centre for Climate Change (KOZK)



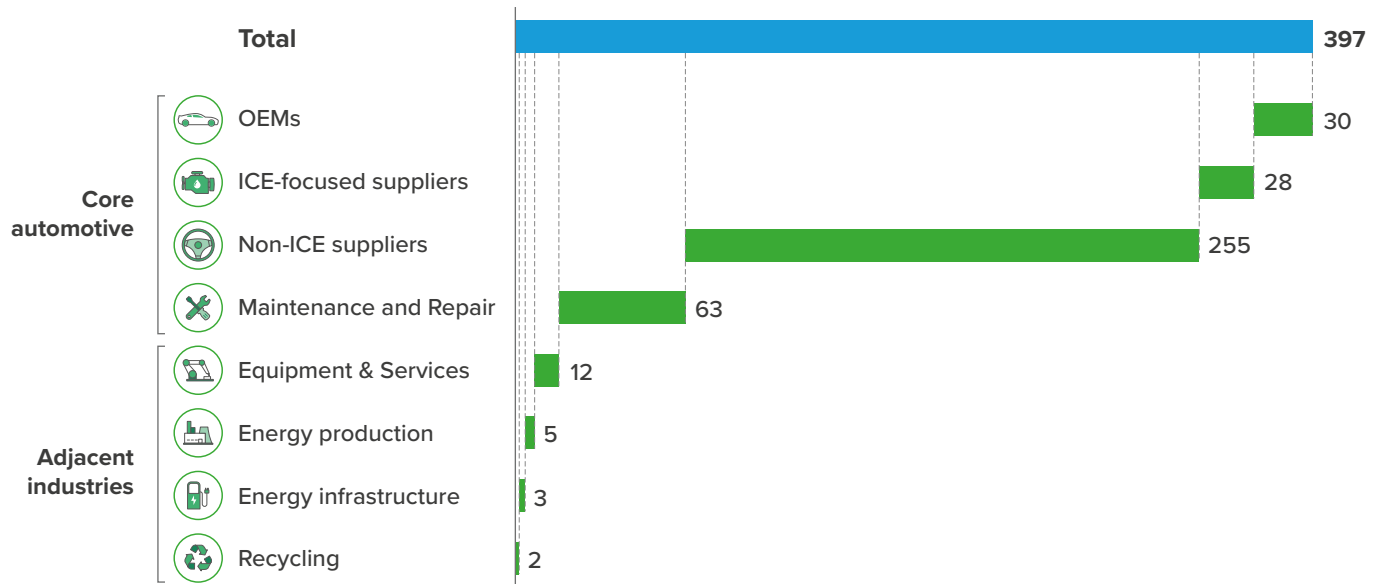
Green license plates

From January 1, 2020, battery-electric vehicles (BEV) and hydrogen vehicles (FCEV) in Poland receive green registration plates facilitating the identification of a zero-emission vehicle on the road



14 HOW WILL E-MOBILITY CHANGE THE POLISH LABOUR MARKET?

Number of employees (2020, in thousands)



ICE – internal combustion engine; OEM – original equipment manufacturer

The development of electromobility in Poland may contribute to the creation of up to 17,000 new jobs

2030 figures shown	Production volume	Sales volume	BEV car parc	Public charging	Private charging		Net job impact
Pessimistic scenario	604k	584k	751k	95k	450k	➤	-17k
Intermediate scenario	621k	604k	905k	95k	543k	➤	-5k
Ambitious scenario	660k	626k	1,023k	95k	1,110k	➤	+6k

15 HYDROGEN – THE FUEL OF THE FUTURE

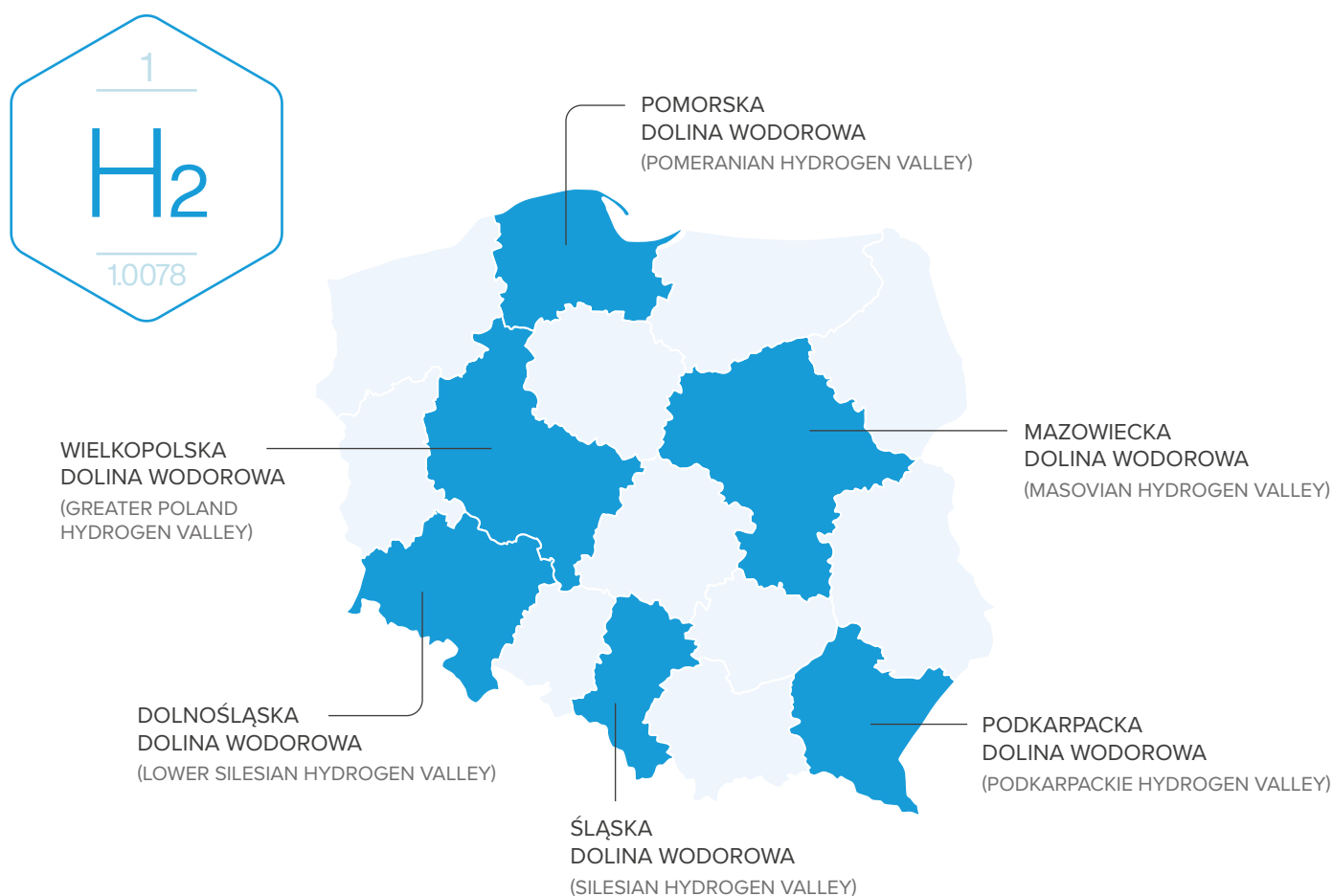
System support

> “Polish hydrogen strategy until 2030 with a perspective until 2040”

Main targets by 2030:

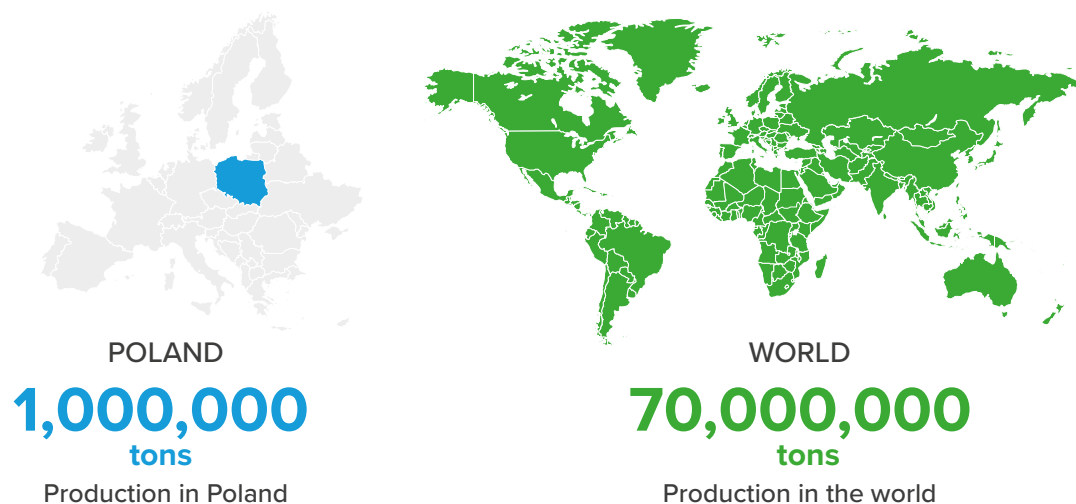
- **2 GW** of the capacity of the installation for the production of hydrogen and its derivatives from low-emission sources, processes and technologies, including the installation of electrolyzers
- **800 – 1,000** new hydrogen buses
- Minimum **32** hydrogen refueling and bunkering stations
- At least **6** hydrogen valleys

> Hydrogen hubs in Poland



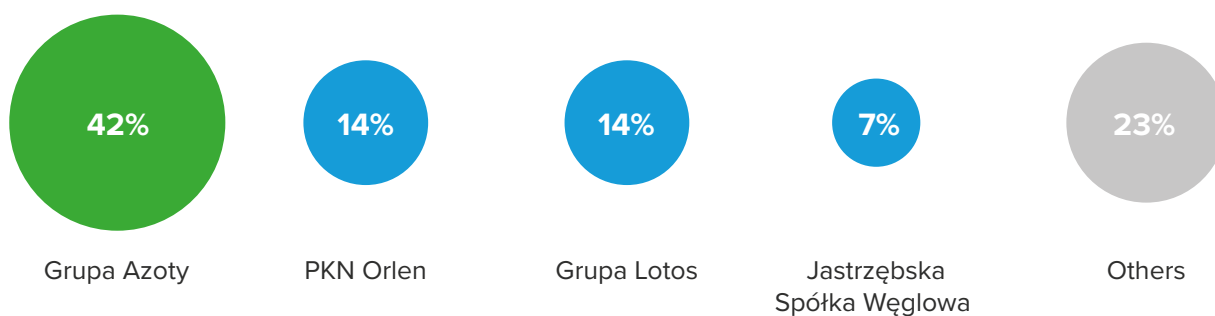
Production potential

Poland is one of the largest producers of hydrogen in the world



Main producers of hydrogen in Poland

Structure of the share of the hydrogen market in Poland (2020)



Innovative zero-emission vehicles



Hydrogen locomotive by Pesa



Hydrogen bus by Solaris



Hydrogen bus by Autosan



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